

Connect Ads is NOW Hiring!

Client Partner

Based in Milan-Italy

Manages and develops key accounts, revenue generating capacity.

Roles & Responsibilities:

- Lead Strategic agency meetings with digital heads and business unit directors
- Plan strategically and proactively towards achieving KPIs
- Pitch proactively for new opportunities and secure annual deals against clients' yearly plan
- Acquire new accounts and push for new products activation

Qualifications:

- 8+ years of experience
- Online/digital media and sales Experience
- Able to articulate digital technologies in a simple context
- Creativity & multitasking
- Must be resident in Italy, and has an Italian passport

To apply, please send your CV via email to careers@connectads.com